## THE POWER OF THE AUSTRALIAN MADE LOGO

**ROY MORGAN RESEARCH** 



Australian market research company Roy Morgan undertook research to explore consumer perceptions about buying Australian. The research looked at the recognition and trust of the Australian Made logo, attributes and associations with the logo, feelings towards buying Australian-made products and consumer purchasing behaviour.

#### **RECOGNITION AND TRUST**



99%

of Australian consumers recognise the logo



93%

of Australian are confident products displaying the logo are actually made or grown in Australia

#### REASONS AUSTRALIANS TRUST THE AUSTRALIAN MADE LOGO



IT'S AUSTRALIAN



CONVEYS
QUALITY & HIGH
STANDARDS



ESTABLISHED WITH A LONG HISTORY



ACCOUNTABLE & THIRD PARTY VERIFIED

## HOW AUSSIES FEEL ABOUT BUYING AUSTRALIAN MADE

### 4 IN 5 AUSSIES INDICATE A POSITIVE FEELING WHEN BUYING AUSTRALIAN MADE



#### ATTRIBUTES ASSOCIATED WITH THE LOGO



97% OF AUSTRALIANS SAY

**LOCAL JOBS** 



93% OF AUSTRALIANS SAY

**RELIABLE** 



80% OF AUSTRALIANS SA

**SUSTAINABLE** 



94% OF AUSTRALIANS SAY

**SAFE** 



90% OF AUSTRALIANS SAY

**ETHICAL LABOUR** 



80% OF AUSTRALIANS SAY

**ECO FRIENDLY** 



94% OF AUSTRALIANS SAY

**HIGH QUALITY** 



**85% OF AUSTRALIANS SAY** 

**GOOD VALUE** 



77% OF AUSTRALIANS SAY

**CLEAN & GREEN** 

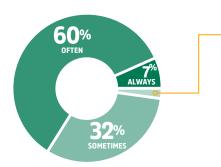
## AUSTRALIAN MADE PURCHASING BEHAVIOUR



### MORE THAN 4 IN 5 AUSSIES SAY BUYING AUSTRALIAN MADE IS IMPORTANT TO THEM



### MORE THAN 2 IN 3 AUSSIES SAY THEY 'OFTEN' OR 'ALWAYS' BUY AUSTRALIAN MADE PRODUCTS



Very few people said they 'rarely' (2%) or 'never' (0%) buy Australian Made products

Australians who buy Australian Made products most often cite support for jobs and the economy as their reason for doing so, followed by the quality or reliability of the product.

#### IMPACT OF THE PANDEMIC



MORE THAN 1 IN 3 AUSTRALIANS
ARE PURCHASING MORE AUSTRALIAN
MADE PRODUCTS NOW, COMPARED TO
BEFORE THE PANDEMIC

### REASONS AUSTRALIANS ARE PURCHASING MORE AUSTRALIAN MADE PRODUCTS



To support the Australian economy



Availability of products and uncertainty of global supply chains



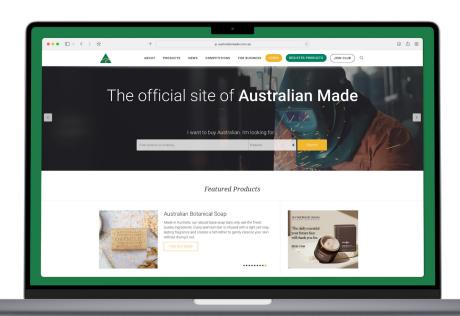
Australian made products are perceived to be high quality



Increased awareness.
Didn't know the importance of buying

# AUSTRALIAN MADE'S WEBSITE AND SOCIAL MEDIA CHANNELS







## MORE THAN 1 IN 4 AUSTRALIANS THAT VISITED AUSTRALIAN MADE'S WEBSITE OR SAW A SOCIAL POST PURCHASED AN AUSTRALIAN MADE PRODUCT AS A RESULT

Of those that didn't purchase a product, 33% said they would be more likely to purchase an Australian made product as a result of visiting the Australian Made website or seeing an Australian Made social media post.