

**WHEN A STRONG, PRACTICAL, AUSTRALIAN MADE TRAY
BACKED BY A LIFETIME WARRANTY MATTERS...**

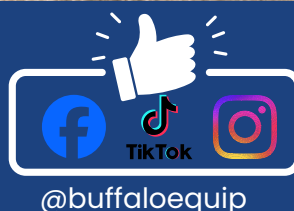
THERE'S ONLY ONE COMPANY TO CALL...

BUFFALO EQUIP

**THE PREMIER QUEENSLAND OWNED AND OPERATED
HEAVY-DUTY UTE-TRAY FABRICATORS**



6 Harvest Road Yandina,
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BUFFALO EQUIP



**Equip Your Vehicle With A Tough,
Lightweight Tray...**

Customised To Suit Your Requirements.

Thank you for requesting a quote for a Buffalo Equip heavy-duty tray for your vehicle.

With a market flooded by substandard imported trays, we would like to take a moment to explain the Buffalo Equip difference, so you can make an informed decision and invest in the tray that is right for you.

Keep Reading To Discover...

- 01** [The Buffalo Story](#)
- 02** [Our 7 Industry Leading Guarantees For Your Peace Of Mind](#)
- 03** [The Buffalo Difference](#)
- 04** [Who Buffalo Is Suitable For](#)
- 05** [Frequently Asked Questions About Buffalo Equip](#)
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HUMBLE BEGINNINGS



Sam Anderssen started Buffalo Equip in 2009 after noticing a gap in the market for heavy-duty Ute trays in Queensland. Quickly outgrowing the first few premises, Buffalo settled in the current location at 6 Harvest Road, Yandina, on the beautiful Sunshine Coast in Queensland.



"We could not recommend these guys enough. Very rare to get such service today. Polite and patient on all levels. We recommend them to everyone we talk to about our tray and canopy. We have so many comments on how it looks and how well it is made." – Nurelle

Your Tray, Your Way, Buffalo Built.

The expansion in factory size resulted in the employment of more local fabricators and the ability to offer canopies, lock boxes, dog crates, and on-deck toolboxes to meet the growing needs of our customers.

Leading the industry for innovation and practical designs, Buffalo continues to go from strength to strength without losing its focus on letting the customer, You, **Build Your Tray or Canopy Your Way.**

Buffalo Equip is proudly 100% Australian-owned, and all our builds are designed and manufactured on site at our Yandina workshop.



WITH BUFFALO'S 7 INDUSTRY LEADING GUARANTEES

YOU'RE IN SAFE HANDS



#1

STRUCTURAL:

Lifetime structural warranty on all our welds and fabrication on all our builds. If any of our fabrication faults or cracks appear in the welds under reasonable driving conditions while the original purchaser of the Buffalo product owns the vehicle, we will repair at our workshop free of charge.

#2

SERVICE:

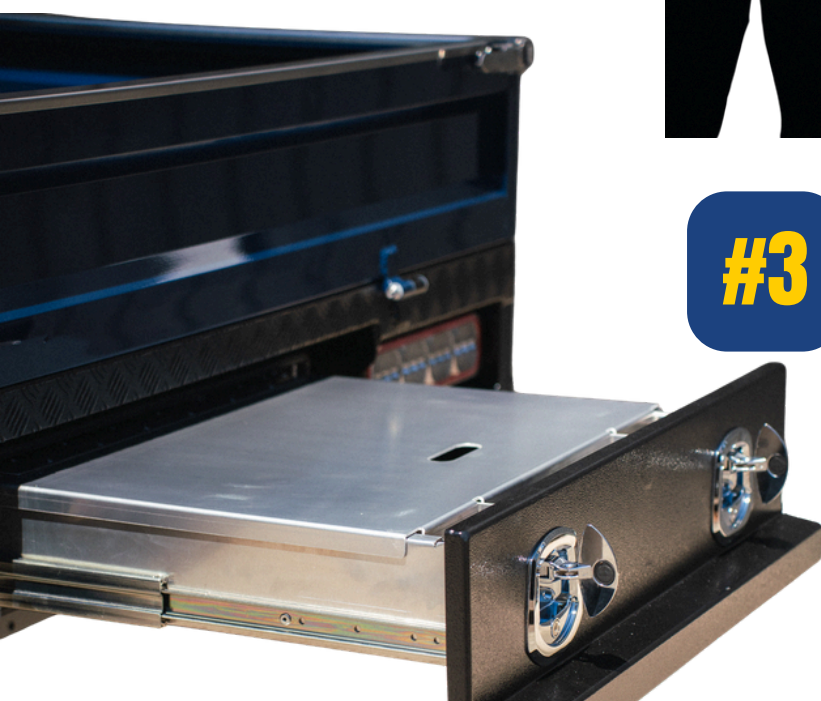
We guarantee you will receive outstanding service from our friendly staff from your first inquiry to after your vehicle has been fitted with your new tray or canopy.



#3

SATISFACTION:

We guarantee that you will be 100% satisfied with your new build when you come to collect or we will keep the build and rectify the issue until you are 100% satisfied. We don't want you to leave us with any concerns unaddressed.



#4

INQUIRY RESPONSE:

We guarantee to respond to your inquiry within 24 hours Monday to Friday and 48 hours for weekend inquiries. If you call during office hours, we will endeavour to answer your call live. If our lines are busy, we will return your call asap so you aren't waiting too long to have your inquiry answered.



#5

COMMUNICATION THROUGHOUT BUILD TIME:

We guarantee to communicate with you throughout the build process so you know when to expect your build to be complete and ready to fit to your vehicle. If there are any unforeseen issues, we will contact you immediately to discuss.



#6

QUALITY:

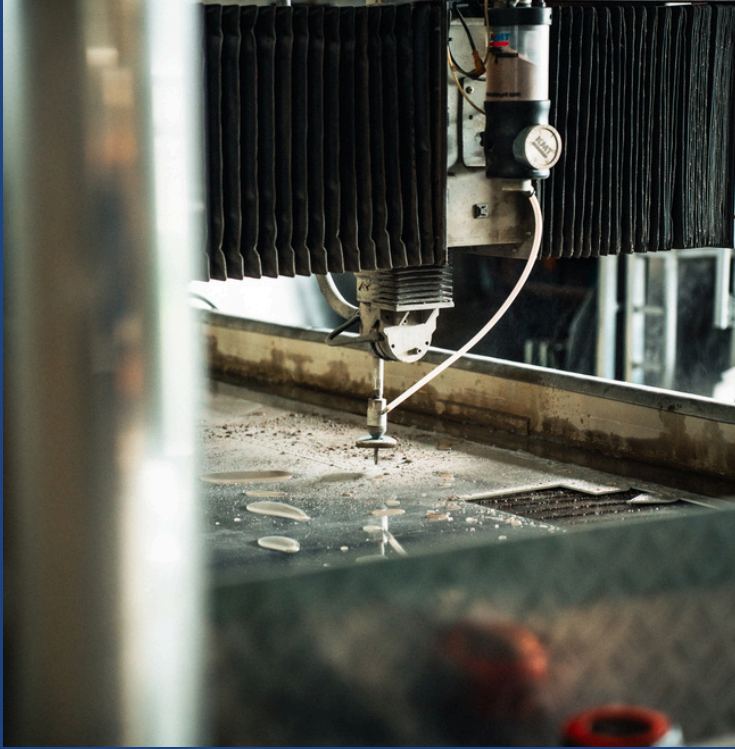
We guarantee the highest quality and workmanship of every build. All our builds are hand welded by our in-house team of expert fabricators and secured to your vehicle by our professional fitters. We don't cut corners using inferior grade materials or rush jobs to get them out the door. If you're not happy, we're not happy.

#7

ON TIME:

We understand many of our customers travel from all parts of Queensland and interstate to have their new Buffalo build fitted to their vehicle. This can mean organising overnight accommodation and altering work and family schedules. So, we guarantee your build will be ready to fit on the agreed date so you won't be waiting around unnecessarily.

THE BUFFALO DIFFERENCE



LIFETIME STRUCTURAL WARRANTY

As stated above in our **7 Industry Leading Guarantees**, we give you a Lifetime Structural Warranty on all our welds and fabrication for peace of mind. Our trays are built for hard work, and we stand behind our product 100%.

Buffalo Equip is a proud Queensland company based in Yandina on the Sunshine Coast. Since opening the doors in 2009, Buffalo has consistently tested improvements to the original tray design to bring the most versatile heavy-duty Ute tray to the Australian market.



Your Tray Your Way is our motto. With over 80 options available, we will fabricate the perfect tray for you. This includes water tanks, diesel storage tanks, trundle drawers, toolboxes, tie-down points, light mounts, and so much more.



Versatility. Buffalo trays are made so well that they will outlast your vehicle. So, when it's time to upgrade your vehicle, you can transfer the tray to the new vehicle and keep enjoying the tray.



Strong but light. A stock dual-cab tray before adding accessories only weighs approximately 140kg. A standard steel tray can weigh 2 ½ times more and will rust over time. Aluminium won't.



Call and talk to a real human. We are a small business that always strives to provide excellent customer service. When you call, you will be answered by a real person. If we are on another call, we will ring you back asap. If you call out of our office hours of Monday to Friday, 7am to 3.30pm, we will call you back on the next working day. Your emails will be promptly replied to, and quotes will be delivered within 24-48 hours of your inquiry. And we make it a point to follow up with you so we always have an open line of communication.



"After using Buffalo Equip for a prior build, couldn't go past this local company to custom build and fit out my latest Ute. The Sales Team are responsive to all queries and the workmanship is spot on. Highly recommend, as no project is too big or too small. A genuine company who cares for their customers." Kerry S

YOUR TRAY, YOUR WAY, BUFFALO BUILT

MADE FOR AUSTRALIANS
BY AUSTRALIANS



WHO BUFFALO IS SUITABLE FOR

The typical Buffalo customer is someone who values an Australian-made, quality product and great customer service. Someone who wants a strong, functional tray that can be customised to suit their requirements.

Whether it's for on the land, the mine site, the job site, or the weekend warrior who wants to explore everything Australia has to offer off-road, a Buffalo heavy-duty tray will get the job done every time.

If that sounds like you, you're our ideal customer!

www.BuffaloEquip.com.au

FREQUENTLY ASKED QUESTIONS

1. Where are you located?

2. Do you make trays and canopies?

3. Are your trays and canopies welded or bolted together?

4. What's the difference between my vehicle brand tray and a Buffalo tray?

5. What is the advantage of a Buffalo tray over a Ute tub?

6. Are your trays and canopies suitable for rough conditions?

7. Can I visit your workshop to see the options available?

8. Can your trays and canopies be painted or powder coated?

9. Do you offer a guarantee?

10. Are you an Australian company?

11. Do I keep my old tray or tub?

FREQUENTLY ASKED QUESTIONS

QUESTION 01

Where are you located?

Buffalo Equip is located on the beautiful Sunshine Coast in Queensland. Approximately 1 hour and 40 minutes north of Brisbane and 30 minutes south of Noosa. Call in and see us Monday to Friday between 7am and 3.30pm at 6 Harvest Road, Yandina.

QUESTION 02

Do you make trays and canopies?

Yes! We specialise in building custom, heavy-duty alloy trays, canopies, dog crates, and on-deck toolboxes. At Buffalo, we don't pigeon-hole you into choosing option 1, 2, or 3. We custom-build so you can build your tray or canopy your way, to suit your requirements. Get in contact today to discover what's possible.

QUESTION 03

Are your trays and canopies welded or bolted together?

All of our builds are fully welded for strength and durability. We use double-pulse mig welds on our T6-6000 structural grade sub-frame. Welds are structurally stronger than bolts and screws, won't move, and definitely won't rattle. Call in to our showroom at 6 Harvest Road, Yandina, Qld, and see for yourself.

QUESTION 04

What's the difference between my vehicle brand tray and a Buffalo tray?

Many factories supplied trays are off-the-shelf bolt-together trays made out of a lesser grade alloy. Some use riveted plastic hinges, which can deteriorate over time and with heavy use. Buffalo trays use a minimum 3mm marine-grade alloy and are fully welded for strength and durability. Factory-supplied trays tend to rattle and shake when the vehicle is idling, whereas a Buffalo tray will sit solidly on your vehicle waiting to go to work. If you currently have a factory tray fitted to your vehicle, call in to our display centre and compare the difference yourself. You will quickly see how Buffalo trays stand out in quality and build.

QUESTION 05

What is the advantage of a Buffalo tray over a Ute tub?

The main advantage of a Buffalo tray over a vehicle's Ute tub is the extra carry space. The standard full-size dual-cab Buffalo tray is 1900mm wide and 1800mm long. Some popular models increase their stance for a 2000mm wide tray. This adds up to 500mm more width and 300mm more length of usable space.

The second advantage a Buffalo tray offers over a Ute tub is more storage options. On the deck, we can install a full-size canopy or a mini canopy. There is the option of having a lock box or a dog crate. For tradies, we have our heavy-duty on-deck tool boxes. Under the tray, we can install a trundle drawer or extra water or fuel tanks because there is room between the tray and the chassis, and we can mount tool boxes at the back for extra storage.

The third advantage is that a Buffalo Tray is a lot stronger than the factory tub that comes with most vehicles, without the extra weight that comes with a steel tray. It takes a very hard impact to ding a Buffalo tray with the fully-welded construction and reinforced subframe.

The fourth advantage is that we will customise your tray build to suit you. Longer, shorter, thicker deck, work light mounts, removable canopy...whatever you require, if it can be done, chances are Buffalo can build it for you. Get in contact today to discover more.

QUESTION 06

Are your trays and canopies suitable for rough conditions?

Absolutely. Buffalo builds have ventured to all corners of Australia and beyond. Our customers know they can rely on the strength and toughness of a Buffalo product, and they won't crack or fall apart in the roughest of conditions.

Whether you want to visit the high country, work in the mines, or cross the Simpson Desert, you can rest assured that your buffalo tray or canopy won't let you down. Get your quote today.

QUESTION 07	Can I visit your workshop to see the options available? Yes, of course. There is no better way to decide what you want on your Buffalo tray or canopy. Call in and see our options. Our friendly staff will help you design the build you want. We always have trays and canopies at various stages of their build in the yard that you can come and look over. We are located at 6 Harvest Road, Yandina, on Queensland's Sunshine Coast. Our office hours are Monday to Friday, 7am to 3.30pm. If you can't come in to see us, call the sales team on 07 5446 8122 to discuss your requirements.
QUESTION 08	Can your trays and canopies be painted or powder coated? Yes, they can. In fact, over 75% of our customers want their new Buffalo build to be painted or powder-coated to match their vehicle. Whether you prefer one colour, a two-toned look, or a combination of raw alloy and your vehicle's colour, we can finish off your build to give you the exact look you are after.
QUESTION 09	Do you offer a guarantee? Definitely. We are so confident in our trays and canopies that we give you not one but seven industry-leading and unrivalled guarantees. So, you'll have peace of mind when making your decision.
QUESTION 10	Are you an Australian company? Yes, we are, and proud of it. Established in 2009, we quickly outgrew our original premises and made the move to our current location in Yandina, where the business has gone from strength to strength. Built on the foundation of providing a great product, with great service at a fair price and we like to support other Australian companies where possible.
QUESTION 11	Do I keep my old tray or tub? This is entirely up to you. If your vehicle arrives with a tub or tray, we will remove it for a small fee. If you would like to take it with you, bring 4 pallets when you drop the vehicle off for fitting, so we can load your old tub or tray back onto your vehicle on the new tray. If you don't want to take the tub home, we will dispose of it.

HERE'S WHAT TO DO NOW:

IF YOU'RE READY TO DISCUSS YOUR BUFFALO EQUIP TRAY QUOTE, YOU HAVE THREE OPTIONS TO GET IN CONTACT WITH US:

OPEN MONDAY – FRIDAY: 7:00 – 3:30

 **(07) 5446 8122**  **Info@BuffaloEquip.com.au**

Or call in to our office at 6 Harvest Road Yandina, Qld.



ASK ABOUT OUR FINANCE OPTIONS WITH AIM FINANCIAL.
AT BUFFALO EQUIP YOU CAN BUILD YOUR TRAY YOUR WAY.



NATHAN GUMBLETON

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WWW.AIMFINANCIAL.COM.AU



REAL RESULTS

From Real Australians



“Great customer service, always delivering quality workmanship. Very happy with Buffalo Equip’s trays and canopies.”

- TIM G



“Unbelievable Service, from the first phone call, to going to the factory to check out the workmanship, A Great team that bend over backwards to make it all happen smoothly, best tray we have ever had fitted to a Vehicle, and we have had lots of other brands. Bloody great tray from a great team of guys.”

- PAUL C



“The Buffalo team are great; it is my second tray and accessories. Highest quality product, workmanship and service - can recommend highly as the people to service your needs.”

- STUART S