

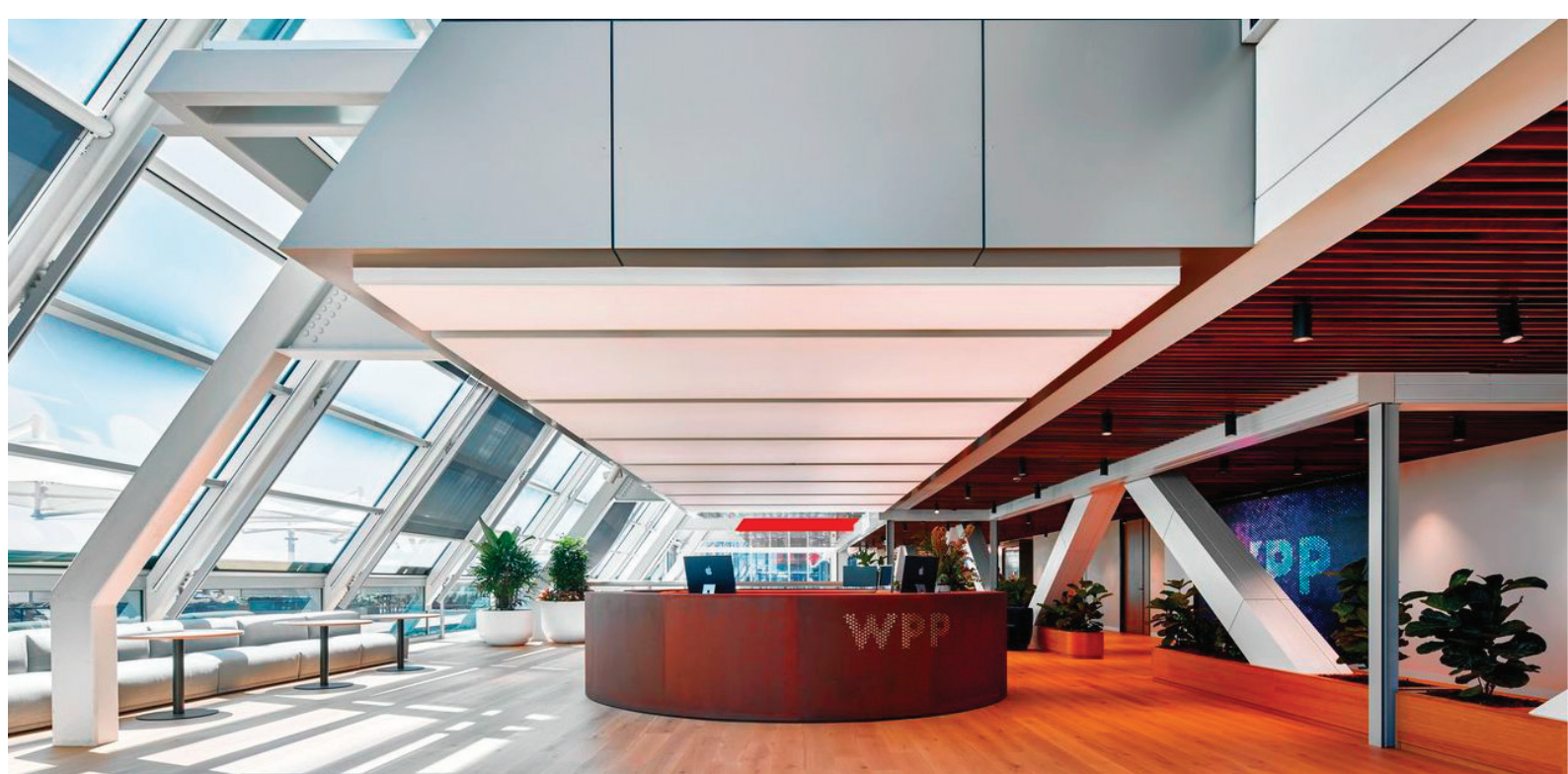


Company Overview

About Newmat Australia

Newmat is the newest brand of stretch ceilings to be used in Australia. Newmat is a pioneering force of stretch ceilings and distributed to over 70 countries world wide, at Newmat Australia we leverage this network with our own two decades of stretch ceiling experience to provide un-matched service.

With offices in Sydney and Melbourne, and installation teams Australia wide, we are a unique business in our industry that prides itself on our in-house design capabilities, large factory for manufacturing and a breadth of experience that comes from 20 years doing one thing, stretch ceilings.



Marc Ryan - Managing Director

After completing a degree in Industrial Design at the University of Canberra, Marc began his career at Architectural Graphics, a family company focussed on custom fabrication, signage and public art.

Marc was involved in numerous domestic and international projects at AG, including custom Public Art for “Bluewater shopping centre in Kent, England.

Marc subsequently worked in Norway for 6 years as a senior technical designer for an architectural signage company, working on major national roll outs and wayfinding.

Upon his return to Australia, Marc became a dealer with the Barrisol brand in NSW, before expanding the business to Victoria + the ACT.

In 2021, Marc embarked on his next move in the stretch ceiling industry, to be the ANZ dealer of Newmat ceilings. This has allowed Marc and his team to grow, develop and become synonymous in this industry.

Meet the Leadership Team

Dan Koch - National General Manager

Dan graduated from WSU in 2004 with Honours in Industrial Design. He completed his final year major work and thesis research document on signage design and management. After graduating, he worked at Architectural Graphics, gaining experience on Lend Lease projects such as John Hunter Hospital, Macarthur Square Extension and Wollongong Central

In 2007, Daniel joined the stretched ceiling business as a senior designer and project manager, responsible for all design development and documentation relating to custom stretch ceiling projects.

Now National General Manager of Newmat Australia, he is instrumental in running the business to ensure our National projects, clients and builders are being serviced well.

Aryetta Pazpinis - National Design Manager

Aryetta joined the business in 2014 after graduating with Honours in Industrial Design from the University of New South Wales. Aryetta plays a crucial role in our business, and has delivered multiple projects including Qantas T1 Melbourne redevelopment, Salesforce Tower and Sofitel Adelaide.

Her extensive knowledge and 12 years experience with stretch ceilings, combined with a background in architectural drafting and engineering have led her to the position of Senior Industrial Designer, now mentoring junior designers.

With her optimistic outlook and professional manner in liaising directly with clients and builders, Aryetta streamlines project delivery from concept to installation with positive outcomes for everyone.

Henry Densley - National Project Manager

Henry joined the business in 2015, after many years in the mining industry managing large scale projects, Henry acts as the vital link between our designers and sites Australia-wide.

Through the 11 years of solely working with stretch ceilings, his knowledge of building sites, clients needs and the ability to foresee problems make what you design a physical reality to a quality clients are very happy with.



Newmat Capabilities

Newmat is the largest and most resourced stretch ceiling company in Australia and NZ.

We offer clients exceptional advice, design developement, prototypes and provide a wealth of knowledge that have accumulated from over two decades of projects.

We work on small to very large and complex projects requiring thorough technical skills and execution and have successfully delivered one off projects to the value of \$1.5 million and completed over 1000 projects with a value of more than \$40 million dollars.

The strength of our business is derived from our teams of designers, project managers and installers, allowing the clients, architects and builders to get a transparent view of what we allow for and not allow for.

Ninety percent of our business involves LED lighting. We have developed over the last decade a wealth of information not only with the design of the LED behind the fabric, but also the control side componentary that drives the LED.

Dealing with our seasoned staff will provide you with ultra fast responses on technical projects allowing designers and clients to focus on other parts of their project.



Sydney (Artarmon)

- 815 sqm
- Full manufacturing facilites
- Design office
- Showroom



West Melbourne

- 240 sqm
- Factory facilites
- Full Installation Team

Newmat Capabilities

Newmat Australia's Head Office is located in Artarmon.

With over 14 staff in the Sydney office comprising of Industrial Designers, trained fabricators and welders, project managers, accounts, installers and communications staff, we manage all projects centrally through this office to maintain quality of information, drawings and fabrication.

Our showroom displays numerous installations and finishes to showcase what the system can do.



Design Office (NSW)

- Design development + documentation
- LED Design
- Site surveys
- Rapid quotations
- Sample preparation + delivery
- Utilisation of Solidworks, Rhino and Adobe Suite

Factory (NSW)

- 400 sqm fully equipped factory for custom fabrication – metal work, LED, light boxes + framing.
- Oversized Biesse CNC machine (3600 x 1800mm)
- Fleet of vehicles and light crane trucks in NSW + VIC for transport of framing and Newmat parts
- In-house installers in NSW / VIC / WA plus a national team to reach all areas nation wide.

Industries

Commercial, retail, hospitality and the arts, education, leisure and aquatic centres, medical and dental, government, libraries, residential, car showrooms, luxury private garages, boating.

Client (Architects / Interior Designers)

ARUP	FDC	Henderson + Co
Bates Smart	Group GSA	JPW
Built	HASSELL	LOOP Creative
Electro Light	Hames Sharley	Populous
Ferrari	HDT	Porsche
Futurespace	Hecker Guthrie	Renascent

Projects

33 Alfred St (NSW)
AESOP (multiple sites)
Allens Lawyers (VIC)
ANZ (NSW)
Ape Yakitoi Restaurant (NSW)
APPLE
Audi (QLD)
Bartier Perry (NSW)
Bondi Pavilion (NSW)
Christian DIOR (NSW)
Crestone Melbourne (VIC)
Deloitte Sydney (NSW)
Endeavor Energy (NSW)
Ferrari showroom (NSW)
Genesis Showrooms (NSW + VIC)
International Grammar School (NSW)
JP Morgan (NSW)
Lecca Gelato (NSW)
Lexus (multiple sites)
Longines (QLD)
Metricon Showroom (VIC)

Minter Elison (ACT)
Mecca (multiple sites)
Nespresso (multiple sites)
ONE Playground (NSW)
Perth Airport Duty Free (WA)
Poly Centre (NSW + VIC)
Polestar (NSW)
Porsche Centre Perth (WA)
REECE Headquarters (VIC)
RM Williams (multiple sites)
Royal Oak (NSW)
Rydges Sydney (NSW)
Sales Force Tower (NSW)
Sofitel Adelaide (SA)
T1 Domestic Terminal Melb. (VIC)
TAFE Robina (QLD)
Transport for NSW
USB (VIC)
WSU Bankstown
+ more



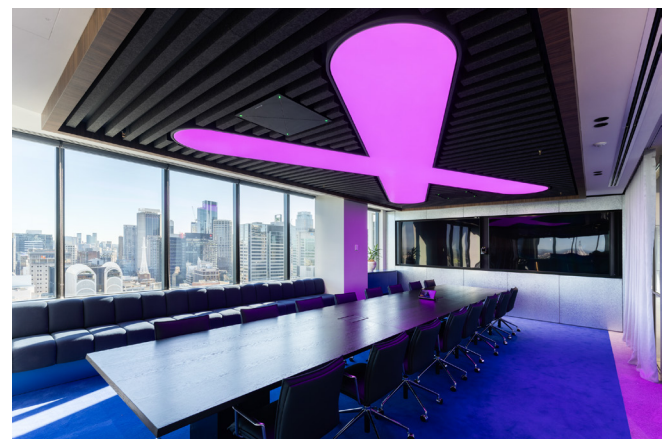
Technical Information

- 200 colours and 15 finishes (translucent, mirror, acoustic satin, matt + more)
- Group 1 and Group 2 (BCA Fire Code)
- Ultra Wide 5350mm sheets (no seams)
- Easy to clean and generally maintenance - free
- Dust-free, rapid installation
- Spans of 1 - 120 sqm in one membrane
- Weight: approx. 180g/sqm excluding framing

Lead Time and Warranty

- 3 - 5 weeks (product is flown from Portugal)
- 10-year warranty (welding of seams and perimeter harpoon)





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THE NEW STANDARD IN STRETCH CEILINGS

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